

Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April, 2005. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2005.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April, 2005. Source: PIERS, April, 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retreival system, and individual shipping line websites.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

Issue Date: June 30, 2005 Page 1 of 9

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: April 2005

Month\Year: 3.456.3 \ 10.630.2

Month\Year: 3,456.3	10,630.2	Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	36%	27%	11									
Hyundai	34%	42%	10									
APL	11%	12%	10	\$4,450	\$275							\$4,725
Maersk-SeaLand	9%	10%	12	\$3,700	\$275	\$40						\$4,015
Yang Ming	5%	4%	11									
China National	3%	3%										
Hapag-Lloyd	2%	2%	15	\$2.63 ¹⁹	\$15 ¹⁶						1008 pkgs	\$2,921
K Line	1%	1%	11	\$2,500	\$240	\$40						\$2,780
MOL	0%	1%	10	\$4,700	\$275	\$40						\$5,015
OOCL	0%	1%	17									
								Weig	hted A	verage Cont	ainer Rate	\$4,197

¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Oranges

Monthly Market Share For: April 2005

Month\Year: 18.0 \ 24.0

		Market	Transit				Surcha	irges:			_	
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	44%	33%	22	\$3,050	\$275							\$3,325
OOCL	33%	42%	17									
P&O Nedlloyd	11%	8%										
Maersk-SeaLand	11%	8%	27	\$4,800	\$275	\$40						\$5,115
Hapag-Lloyd	0%	8%	25	\$7.16 ¹⁹	\$275 ¹				\$1800 ¹		865 pkgs.	\$8,268
								Weig	ghted Av	erage Con	tainer Rate	\$3,683

¹ Rate is per container

¹⁹ Rate is per package

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: April 2005

Month\Year	1 479 1	\ 4 046 9
------------	---------	-----------

Month\Year: 1,479.1	\ 4,046.9	Market	Transit				Surcha	urges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Maersk-SeaLand	37%	29%	15	\$3,400	\$275	\$40						\$3,715
P&O Nedlloyd	15%	21%	13	\$3,510	\$275	\$40						\$3,825
OOCL	14%	18%	17									
Norasia	8%	6%	19									
COSCO	7%	3%	18									
China Shipping	5%	8%	19									
NYK Line	4%	4%	13	\$3,000	\$275							\$3,275
MOL	3%	2%	14	\$4,700	\$275	\$40						\$5,015
China National	3%	3%										
Evergreen	3%	1%	25									
Yang Ming	1%	1%	15									
Hyundai	1%	1%	15									
Hanjin	0%	0%	15									
Maruba, SCA	0%	1%	21									
Madrigal	0%	1%	16									
Hatsu Marine Ltd.	0%	1%	22									
APL	0%	0%	15	\$4,350	\$275							\$4,625

Issue Date: June 30, 2005

Weighted Average Container Rate

\$3,793

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Oranges

Monthly Market Share For: April 2005

Month\Year: 31.7 \ 58.4

Wionth (Teal: 01.7 (O	O. T	Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R. S	ize	Container Rate
P&O Nedlloyd	63%	60%	20									
NYK Line	25%	27%		\$3,050	\$275							\$3,325
Evergreen	6%	3%	20									
OOCL	5%	3%	22									
Hanjin	0%	3%	22									
Maersk-SeaLand	0%	3%	24	\$3,800	\$275	\$40						\$4,115
								Weig	hted A	verage Container	Rate	\$3,325

Page 5 of 9

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Oranges

Monthly Market Share For: April 2005

Month\Year	00 2 \ 130	Λ
vionin\ Y ear	90 / 1.59	.,

Month\Year: 90.2 \ 1	39.0	Market	Transit		Surcharges:								
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
P&O Nedlloyd	23%	23%	12	\$4,000	\$275	\$40							\$4,315
NYK Line	20%	16%	12	\$2,800	\$275								\$3,075
Yang Ming	17%	19%	13										
Evergreen	11%	7%	14										
Hanjin	9%	6%	13										
Maersk-SeaLand	7%	14%	19	\$3,400	\$275	\$40	5%						\$3,885
OOCL	7%	7%	12										
MOL	2%	4%	15	\$4,700	\$275	\$40							\$5,015
APL	2%	1%	16	\$4,350	\$275								\$4,625
Maruba, SCA	2%	1%	19										
									Weig	ghted A	verage Contain	er Rate	\$3,843

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: April 2005

M	onth\Year	197	62.9
IVI	OHIII\ I Cal	19.7	(UZ.;

Month\Year: 19.7\6	2.9	Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R. Size		ntainer Rate
OOCL	40%	36%	15									
NYK Line	28%	11%	19									
MOL	20%	6%	16	\$4,950	\$275	\$40					\$	5,265
Maersk-SeaLand	10%	22%	31	\$3,800	\$275	\$40					\$4	4,115
Madrigal	2%	1%	24									
P&O Nedlloyd	0%	17%	19	\$3,900	\$275	\$40					\$4	4,215
APL	0%	3%	23	\$4,725	\$275						\$	5,000
Hapag-Lloyd	0%	3%	23	\$4,075	\$275	\$40	\$578				\$4	4,968
								Weig	ghted A	verage Container R	ate \$	4,882

Issue Date: June 30, 2005

Page 7 of 9

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: April 2005

Month\Year: 247.5 \ 704.7

Wichtin (1 car. 2 17.0	(10 1.1	Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	42%	34%	18	\$3,050	\$275							\$3,325
OOCL	33%	31%	19									
P&O Nedlloyd	21%	26%	17	\$3,920	\$275	\$40						\$4,235
Hyundai	4%	2%	23									
Hapag-Lloyd	0%	6%		\$3,500	\$275	\$40						\$3,815
								Weig	hted A	verage Contai	ner Rate	\$3,626

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: April 2005

Month\Year: 215.2 \ 763.:	M	onth\Year	·· 215 2 \	763 2
---------------------------	---	-----------	------------	-------

Month\Year: 215.2	\ 763.2	Transit											
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	41%	41%	16	\$3,050	\$275								\$3,325
P&O Nedlloyd	31%	35%	15	\$3,700	\$275	\$40							\$4,015
OOCL	17%	10%	16										
APL	7%	4%	20	\$4,725	\$275								\$5,000
Hyundai	3%	1%	23										
Evergreen	1%	0%	19										
Hapag-Lloyd	0%	5%	19	\$3,300	\$275	\$40	10%						\$3,945
									Wei	ghted A	verage Contai	ner Rate	\$3,755